

Questionnaire Overload: Fixing the Assessment Bottleneck

When vendor assessments take 30 days and vendors stop responding, the cycle has broken down

The Challenge

A 300-question SIG questionnaire sent to a vendor's primary contact is not an assessment. It is an administrative handoff. That contact forwards it internally, security questions go to IT, legal questions go to legal, and no one owns the original deadline. Response quality degrades, clarifications pile up, and the cycle stretches to six to eight weeks.

Teams that run on high questionnaire volume are often measuring activity, not risk. The vendors who are a genuine concern tend to be the ones with the lowest response rates and the least complete evidence.

Where Programs Get Stuck

One contact, five departments

A single vendor contact receives hundreds of questions meant for different internal teams, then manually delegates them with no tracking mechanism.

Prefilled with nothing

Every new assessment starts from scratch, even when prior certifications, previous assessments, and existing SOC 2 reports could have answered most controls already.

Duplicate questions across frameworks

Vendors managing multiple client assessments answer the same controls repeatedly. Each assessment adds burden without adding new intelligence.

What ComplyScore® Changes

ComplyScore® reduces questionnaire length before it reaches the vendor. The platform scans trust centers for public certifications, analyzes uploaded reports via AI, and maps evidence directly to control questions. Only unanswered controls are sent. Vendors can delegate question sets internally to the right subject-matter owners and respond in parallel, with all activity tracked in the platform.

Without ComplyScore®	With ComplyScore®
300-question questionnaire sent in full to vendor's primary contact	AI prefill answers 40-55% of questions before vendor interaction begins
Manual internal delegation by the vendor; primary contact tracks by email	Vendor portal allows internal delegation to department-specific contacts, with parallel response tracking
Duplicate controls across HIPAA, SOC 2, ISO 27001 answered separately	Cross-framework deduplication maps one answer across all applicable frameworks simultaneously
Assessment cycle averaging 6 to 8 weeks end-to-end	Sub-10-day assessment cycle for standard vendors.

Key Capabilities



Trust center scanning

ComplyScore® retrieves publicly available certification documents and maps them to assessment controls before any outbound request is made.



AI evidence mapping

Uploaded SOC 2, ISO 27001, and internal assessment reports are analyzed by AI.



Vendor-side role delegation

The vendor portal allows subject-matter owners (security lead, legal, finance) to be invited and assigned their relevant question sets directly.



Framework deduplication

Where HIPAA, SOC 2, and ISO 27001 share controls, one vendor response satisfies all three simultaneously.

AI Prefill Questionnaire Summary



Assessment

Globex Tech – Security Assessment

In Progress

Last updated: Jun 2, 2025

AI Prefill Status

AI Prefill in Progress

217 of 289 questions pre-filled

Data Sources Used



4
Sources

Past responses, Certifications,
RiskRecon, Compliance DB

Frameworks Applied



17
Frameworks

SOC 2, ISO 27001, HIPAA,
NIST, GDPR +13 more

AI Prefill Progress



Collecting Data

Gathering relevant information from connected sources.



Completed



Mapping & Analysis

AI is mapping responses to questionnaire requirements.



In Progress



Prefilling Responses

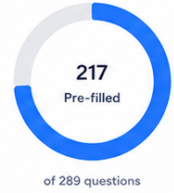
Applying verified data to pre-fill answers.



Pending

Prefill Coverage by Section

Security	48 / 62
Data Protection	36 / 48
Access Management	29 / 40
Incident Response	18 / 25
Business Continuity	14 / 20
Risk Management	10 / 18
Other	54 / 60



Questionnaire Preview



Do you have a SOC 2 Type II report?

AI Pre-filled Mapped to SOC 2 CC1.1

Yes (Uploaded)



Do you use encryption for data at rest?

AI Pre-filled Mapped to ISO 27001 A.10.1

Yes (Based on RiskRecon Data)



Is multi-factor authentication (MFA) enforced?

Pending Review Mapped to NIST CSF PR.AC-1

Yes (From Past Responses)



[View all questions](#)

Source Insights

Past Responses	142 answers
Public Certifications	38 answers
RiskRecon Data	24 answers
Compliance Database	13 answers

[Manage sources](#)

Manual Review Required



72 Questions need review

Require validation before submission

[Review all](#)

40-55%

Controls pre-
answered before
vendor interaction

35%

Questionnaire
length reduction

via cross-framework
deduplication

<10 Days

Average
assessment cycle



ATLAS
SYSTEMS

ComplyScore®

See ComplyScore® cut your average
assessment cycle below 10 days

[Get A Demo](#)

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